

GEOFF PALMER

ASSET MANAGER

PROFESSIONAL PROFILE

- ◇ I am a commercially astute Asset Manager demonstrating a detailed understanding of the property market.
 - ◇ I provide advanced quantitative and analytical skills to give my clients with the most up to date opportunities on their investment portfolios.
 - ◇ I have exceptional relationship management skills with the ability to build strong partnerships with customers, internal stakeholders and external advisors.
 - ◇ I have strong communication, interpersonal, negotiation and time management skills.
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CAREER SUMMARY

CLIENT-SIDE ASSET MANAGER (PROPERTY SERVICES)

Peveril Client Services | June 2017-Present

I was headhunted to join a leading private property investment and management company that has clients both in the UK and internationally, with over 1,000 private clients that I have secured during my time with the firm. I perform a wide range of activities relating to financial statement analysis, portfolio allocation, equity research, financial planning and advice. Over the last 3 years, I have specialised in estate and retirement planning.

Key Achievements

- ◇ Managing a number of multi-million-pound capital works projects and refurbishment projects that returned a client in excess of £100 Million.
- ◇ Undertaking an exhaustive appraisal of developments and repositioned assets through refurbishment and redevelopment projects.

ASSET MANAGEMENT ANALYST

Wall Green Financial Services (Property Investments) | September 2013-June 2017

After graduating I secured my first role with Wall Green; a leading property investment company. I have always taken a keen interest in the property market and I wanted to share this passion for property along with my exceptional analytical skills to enable my clients to achieve their financial goals. My responsibilities included strategy formulation across the assets and analysing all relevant data.

Key Achievements

- ◇ During this time I have excelled and have become the expert in relation to dealing with acquisitions and disposals within the portfolio, devised the asset strategy and financial models and supported with tenancy issues and claims.

ESTATE AGENT INTERN / ESTATE AGENT

Peter Ball Estate Agency | 2008-2010

Whilst at University, I worked part-time within an Estate Agent to further my interest in the property market and advance my understanding of purchases and sales. I initially started in the office where I was responsible for booking viewings, coordinating photographer schedules, preparing property sales packs and I provided a direct liaison between the legal team and our clients. As my experience and confidence grew and during my last year of my degree, I took on my own customers and I was responsible for leading the sales process.

Key Achievements

- ◇ Instrumental in the successful sale of 25 properties (2013), despite this being my final year at University.
- ◇ Advanced my knowledge of the local property market and provided advice to property investors, commercial and residential clients which resulted in receiving highly positive feedback in customer feedback surveys.

EDUCATION

BSC ECONOMICS AND FINANCE

Warwick University, Business School (2010-2013)

- ◇ Finance and the Economy has always fascinated me and this combined with my interest and experience in property encouraged me to pursue a career as an Asset Manager specialising in property.
- ◇ During my degree, I completed a series of modules which included property management.

A LEVELS

Warwick Grammar School (2008-2010)

Economics (A), Mathematics (A) and Business

GCSEs

Warwick Grammar School (2006-2008)

12 GCSEs including English and Mathematics (Both Grade A*),

AFFILIATIONS

Chartered Member of the RICS – Royal Institution of Chartered Surveyors (Real Estate)

INTERESTS AND ACTIVITIES

- ◇ Having worked within real estate for over 10 years, I have a detailed understanding and passion for property. I purchased my first house whilst at University and when I was working as an Estate Agent. I successfully refurbished this property and sold on within 6-months. I have continued this passion and I currently have a property portfolio of 25 flats across the South West. I am presently managing the development of an 18th century converted barn.
- ◇ DIY has also become another interest of mine and I have since completed a number of evening courses at college, including Basic Carpentry, Plumbing and Joinery which I have been able to put into practice on the properties I manage.

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